

## Opening Cocktail - Tuesday January 24

18.30 - Verrière Louis Lumière - Palais des Festivals

## Wednesday January 25

Room 1	Room 2	Room 3 (Entrepreneurs Forum)	LP Summit
9.15 - 9.30 <b>Official Opening</b>			<i>Closed-door event</i> <b>By invitation only</b>
9.30 - 10.15 <b>World Economic Outlook:</b> How will 2017 and beyond shape up? <b>W. de Vijlder (BNP Paribas)</b>			9.30 - 12.30 <b>ESG / Image of Private Equity</b>
10.30 - 11.15 <b>Keynote:</b> <b>Olivier Samwer (Rocket Internet)</b> <i>M: H. Wiemann</i>	10.30 - 11.15 <b>Secondaries</b> <b>Which opportunities in increasingly competitive markets?</b> <i>M: T. Liaudet, (Campbell Lutyens)</i> <b>C. Nicolas (Alpinvest)</b> <b>M. Wulff (Montana)</b> <b>B. Verbrugge (Ardian)</b> <b>R. Hope (Hamilton Lane)</b>	10.30 - 11.30 <b>PE and ESG in Europe</b> <i>M: A. Zilber (CFNews)</i> <b>M. Barret (Idinvest)</b> <b>N. Buckley (UNPRI)</b> <b>B. Duault (PAI)</b> <b>S. Dezelan (RobecoSam)</b> <b>B. A. Shackleton (Permira)</b> <b>B. Houghton (Palatine PE)</b>	10.35 - 12.15 <b>Current LP Challenges</b>
11.30 - 12.30 <b>Infrastructure as an Asset Class</b> <i>M: E. Duten (Capital Finance)</i> <b>M. Reicherter (Golding)</b> <b>S. Miont (Ardian)</b> <b>A. Schöchlin (Antin)</b> <b>G. Taylor (Sequoia Investment )</b> <b>G. Smith (Instar AGF)</b> <b>W. Anastas (Deutsche Bank)</b>	11:30 - 12:15 <b>Sector Panel: PE strategies in affordable luxury</b> <i>M: F Caron (PE Magazine)</i> <b>F. Biousse (Experienced Capital)</b> <b>M-L. Simonin Braun (Payot)</b> <b>C. Matthews (Group Loch Lomond)</b> <b>J-F. Felix (ERES)</b>	11.45 - 12.15 <b>Sector Panel Food: build-ups, internationalization, brand-revival</b> <i>M: A. Neveux (Advention Business Partners)</i> <b>M. Chabanel (Cerea)</b> <b>T. Boulman (LBO France)</b> <b>S. Perriquet (21 Partners)</b> <b>L. Majubert (EY)</b>	11.30 - 12.10 <b>Best Practice in Co-investments</b>
			12:30 - 12:50 <b>World Economic Briefing</b> <i>(W. de Vijlder, BNP)</i>
			12:30 - 14:00 <b>LP Summit lunch (J. Berrebi)</b>
14.30 - 15.30 <b>State of the Union: where is Private Equity heading in the next years?</b> <i>M: S. Syed (Bloomberg)</i> <b>H. Ben Gacem (Investcorp)</b> <b>J-L. Allavena (Apollo)</b> <b>D. Gaillard (Ardian)</b> <b>C. Dubourdieu (BC Partners)</b>	14:15 - 15:30 <b>Fundraising:</b> <b>LP's expectations &amp; how to best convince them to invest with you?</b> Plus latest research by Preqin <i>M: E. Duten (Capital Finance)</i> <b>A. Nahum (Access Capital Partners)</b> <b>F. Prévost (Omnes capital)</b> <b>C. Abitbol (21 Centrale Partners)</b> <b>C. Elvin (Preqin)</b> <b>W. Gilmore (Aberdeen Private Equity)</b>	14:30 - 15:30 <b>Country Focus: PE in China / Impact of the 13th 5 year plan</b> <i>M: JC Simon Simon Associés</i> <b>Dr. Y. Lu (Siguler Guff)</b> <b>T. Wang (CIIC)</b> <b>Pan Song (Qigoal)</b> <b>L. Wang (ICBC)</b>	

15:45 - 16:15

**The great Interview: J.Coller**, Founder of  
Coller Capital interviewed by *Prof.E.  
Talmor*

15:45 - 16:30

**Global LPs Strategic Investment Vision:  
The Canadian Case**  
*M: J. Bergeron*  
**Intro: J-P. Raffarin**  
**B. Cowper-Smith (Omers)**  
**J. Pentland (Northleaf)**  
**K. Daechsel (McMillan)**

15:30 - 16:15

**Sector Panel: Health Care**  
**Good opportunities - Healthy fundamentals  
and fragmented industries**  
*M: T. Pernin (Shenkuo)*  
**V. Huot (Innovation Capital)**  
**P. Leurent (Voluntis)**  
**A. Friedrich (Quadriga/Dorea)**  
**D. Sensey (NGI Group)**

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16:30 - 17:30

**The big Debate: Private Equity as a driver for economic growth**

M: A. Dearnell (EBM)

JP Raffarin

O. Millet (AFIC)

F. Asselin (CPME)

L. Vigier (CDC International Capital)

P. Haudeville (AF2I)

F. Abdel Kefi (Minister, Tunisia)

16:45 - 17:30

**Private Debt & Mezzanine**

Evolution of the private debt markets, recent developments, opportunities and challenges

M: K. Flitti (CCP)

C. Mayer-Lévi (Tikehau Capital)

D. Hirschmann (Permira)

B. Durteste (ICG)

C. Cuart (KKR)

S. Barret (Crédit Agricole CIB)

16:30 - 17:30

**Deal Origination I**

Entrepreneurs Pitch **EASME**

**Best of Healthcare**

M: D.Gassmann (Executive EASME)

SWORD Health

SIME DIAGNOSTICS LIMITED

Genes'Ink

GOODGUT SL

Abacus

**Entrepreneurs Happy Hour**

**Thursday January 26**

Room 1	Room 2	Room 3
<p>9:45 - 10:15</p> <p><b>Keynote:</b> Financial regulation - Challenges for the European Private Equity Sector</p> <p>M. Merlin (European Commission)</p>	<p>9:30 - 10:15</p> <p><b>China and emerging Asia - is the herd moving on?</b></p> <p><b>Presentation Research MVision</b></p> <p>M: M. Guen (MVision)</p> <p>V. Berla (Sarona)</p> <p>E. Moinet (Cathay)</p> <p>J. Kinic (IDI Emerging Markets)</p>	<p>9:30 - 10:00</p> <p><b>Key Note: Y. Sivan Collier Institute of Venture</b></p> <p>Latest venture trends &amp; winning locations/domains</p>
<p>10:30 - 11:15</p> <p><b>Sector funds:</b> does specialization yield higher returns?</p> <p>M: R. Gleisberg (Akina)</p> <p>H. Jackson (Opcapital)</p> <p>C. Olbrechts (Vendis)</p> <p>P. Mizrahi (Blackfin)</p> <p>M. Wilhelm (Brockhaus)</p>	<p>10:30 - 11:15</p> <p><b>Infrastructure:</b> PPP &amp; renewables</p> <p>M: S. Costa (CFNews)</p> <p>J. Delmas (Swen Capital),</p> <p>M. Botte (Omnes Capital)</p> <p>D. Luque (CMS - BFL)</p> <p>F. Cacciabue (Glenmont)</p> <p>A. Swarup (SVAR)</p> <p>T. Tehranian (Pionner point)</p>	<p>10:30 - 11:30</p> <p><b>Tech Investing :</b> Where does the smart money go? Plus latest data from Silverpeak</p> <p>M: JM. Deligny (Silverpeak)</p> <p>C. Jung (Holtzbrink)</p> <p>B. Grossmann (Idinvest)</p> <p>C. Unger (Partners Group)</p> <p>T. Katira (Hamilton Lane)</p> <p>P-E Leibovici (Daphni)</p>
<p>11:30 - 12:15</p> <p><b>Country Focus: PE in Spain</b></p> <p>M: Enrique Quemada Clariana OnetoOne</p> <p>J. Ramirez (Portobello)</p> <p>L. Seguí (Miura Private Equity)</p> <p>F. Martinez (Fonditel)</p> <p>R. Betolaza (Black Toro Capital)</p>	<p>11:45 - 12:30</p> <p><b>Country Focus: PE in the UK</b></p> <p>T. Hames (BVCA)</p> <p>N. MacDougall (Silverfleet)</p> <p>R. Kharegat (FTI)</p> <p>J. Welstead (Eight Advisory)</p>	<p>11:45 - 12:15</p> <p><b>Tech Keynote: Will GAFA (forever) dominate the world?</b></p> <p>P. Cagni (C4 Ventures)</p>
<p>14:30 - 15:30</p> <p><b>Country Focus: PE in DACH region</b></p> <p>M: P. Roesch, (RIAM)</p> <p>D. Flaig (Capvis)</p> <p>G. Eisinger (Afinum)</p> <p>M. Hertweck (Capiton)</p> <p>D. Dinsel (IK Investment Partners)</p> <p>S. Gulati (Genui)</p>	<p>14:30 - 15:15</p> <p><b>Private Equity in Italy</b></p> <p>M: G. Amodeo, (Mergermarket)</p> <p>M. Ciria (IGI)</p> <p>A.Grimaldi (Armonia)</p> <p>S. Bacci (Ambienta)</p> <p>W. Ricciotti (Quadrivio Capital)</p>	<p>14:30 - 15:15</p> <p><b>Tech Focus:</b> Big Data - How big data will transform virtually every business. A selection of companies that lead the way</p> <p>B. Diard (Talent/ Influx)</p> <p>L. Burgelman (NGData)</p> <p>R. Lazarovici (Celonis)</p> <p>R. Mann (Black Swan)</p>
<p>15:45 - 16:30</p> <p><b>The future of Private Equity</b></p> <p>M: M. Galvin (Go4Venture)</p> <p>N. de Nazelle (Triago)</p> <p>D. Galbiati (Atlantic Labs)</p> <p>L. Saint-Martin (Euronext)</p> <p>J. Downing (Silicon Valley Bank)</p>	<p>15:30 - 16:30</p> <p><b>Focus on Africa:</b> After record PE commitments, how to best deploy the funds?</p> <p>M: E. Mailliebiau (Capeos)</p> <p>Keynote L. Zinsou (PAI)</p> <p>C. Mwebheha (Sango)</p> <p>P. Backer (AFIG)</p> <p>A. Brown (ECP)</p> <p>S. Breban (Dean Witton)</p> <p>E. Essis (CEPECI)</p>	<p>15:30 - 16:15</p> <p><b>Tech Focus:</b> Food Tech/ delivery services</p> <p>F. Siegel (Marley Spoon)</p> <p>Q. Vacher (Frichti)</p> <p>D. Bon (Stuart)</p> <p>J.-B. Cuisinier (Capagro)</p>

16:45 - 17:15  
**Country Focus:** PE in France  
*M: E. Raffner (AlterDomus)*  
**P Perpère (AFIC)**  
**O. Boyadjian (HIG)**  
**JF Felix (ERES)**  
**F. Tielman (Eurazeo)**  
**F. Letier (BPI)**  
**C. Karvelis (Capzanine)**  
**A. de Giovanni (EY)**

16:45 - 17:30  
**Private Equity and Reputation Management**  
*M: I. Markham (PEI)*  
**Prof. Talmor (LBS)**  
**F. Wheeler (FTI)**  
**M. Guen (MVision)**  
**J. Holloway (EIF)**  
**J. Meyer (Ariadne Capital)**  
**T. Hames (BVCA)**

16:30 - 17:30  
**Deal Origination II**  
**Entrepreneurs Pitch EASME**  
**Best of Fintech**  
*M: M.Adams (Enterprise Europe Network, Oxford Innovation)*  
**Streamdata.io**  
**Flexion Mobile Ltd**  
**CardLab Innovation ApS**

## Entrepreneurs Happy Hour

**18:30 - IPEM Cocktail - Le Chrystie, 22 rue Macé 06400 Cannes**

## Friday January 27

Room 1	Room 2	Room 3
9:15 - 10.00 <b>Futur Funds:</b> which mega-trends and how to get early <b>J. Berrebi (Magical Capital)</b> <b>R. Dutreil (FTI)</b> <b>T. Chouman (eFront)</b> <b>N. De Nazelle (Triago)</b>	9:15 - 10:15 <b>PE for Corporates: AFIC/MEDEF PACA</b> <b>J-L. Monteil (MEDEF PACA)</b> <b>P. Grand-Dufay (Tertium)</b> <b>M. Fallah (Traxens)</b> <b>N. Charleux (IXO PE)</b> <b>M. Desporte (Turenne Capital)</b> <b>P. Perpère (AFIC)</b>	9:15 - 12:30 <b>Deal Origination III</b> <b>A. Sayag (Thewingitapp)</b> <b>N. Yudan (FlatClub)</b> <b>C. Vattier (Bubbles company)</b> <b>M. Stankov (NG Biotech)</b> <b>E. La Marca (Smartlink)</b>
10:15 - 11:15 <b>Tech Focus: Fin Tech</b> <i>M: M-H. Varin (Partech)</i> <b>O. Goy (Lendix),</b> <b>C. Teissier (Finexcap)</b> <b>P. Gelis (Kantox)</b> <b>J. Teicke (FinanceFox)</b>	10:30 - 12:45 <b>Deal Origination: Venture / Growth Internet</b> <b>P-A. Durgeat (Adventori)</b> <b>D. Devavrin (The Agent)</b> <b>V. Loubert (Edicia)</b> <b>O. Weyergraf (Pamono)</b> <b>C. Möller (Campanda)</b> <b>S. Midgley (Tantalum)</b>	10:30 - 11:30 <b>Deal Origination IV Venture/Growth internet</b> <b>Q. Lebeau (TokyWoky)</b> <b>G.de Bérail (Glowee)</b> <b>C. Michel (Pollen)</b> <b>C. Bourbier (Limonetik )</b> <b>M. Levy (Deliveree)</b> <b>D. Rodriguez (Cornerjob)</b> <b>C. Poisard (Genochem)</b> <b>M. Berland (Fill-Up Media)</b> <b>M. Crasneanu (Greyjuice)</b>
11:30 - 12:45 <b>Deal Origination: Entrepreneurs Pitch - Chemtech/Greentech</b> <b>Axelera - CCI Lyon Metropole</b> <i>M: A. Ruiz (VP)</i> <i>M. Nicolas (Coordinator member relations and training)</i> <b>N. Sordet (Afyren)</b> <b>F. Crampe (Beebryte)</b> <b>F. Hammel (Ethera)</b> <b>G.Devillers (Neolys Diagnostics)</b>	11:45 -12:45 <b>Deal Origination Venture / Growth</b> <i>M: J-M. Deligny (Silverpeak),</i> <i>H. Wiemann (Trendmedia)</i> <b>O. Guyot (Greenkub)</b> <b>A. Grigoriu (Active Asset Allocation)</b> <b>M. Terigi (Incomelend)</b> <b>S. Brunke (Exporo)</b>	11:45 - 12:45 <b>Deal Origination V</b> <b>Entrepreneurs Pitch - IME</b> <b>Introduction: How mentorship can help boost growth</b> <b>D. Restino (IME)</b> <b>C. Durieu (Greenworking)</b> <b>E. Caron (BoxPlus)</b> <b>J-F. Curie (CesamSeed)</b> <b>P. Hoisne (Inatis)</b> <b>N. Durand (Cozynergy)</b> <b>N. Planté (Air Naturel)</b>

## Farewell Cocktail