

8.20 Networking & Registration Breakfast
9.00 Keynote Presentation: The changing dynamics of the Private Debt market

- With the political upheaval in UK, Europe and US, to what extent might political changes impact the private credit market or strategies?
- What is the consensus amongst economists and analysts about where the best opportunities will be found?
- How might the current landscape affect allocations and the growing interest in speciality finance opportunities?
- How adept are managers becoming at competing with banks?

09.25 Investor Outlook Panel: What are the top issues on the agenda for investors who actively allocate to the Private Debt asset class?

- Why should LPs invest in private debt funds? Who should avoid the asset class?
- What potential returns do institutional investors want to see in order to increase their allocations to the asset class?
- Which sectors are attracting most interest and how are investors / LPs gaining exposure?
- What are the most concerning challenges that lie ahead for the asset class?
- Liquidity, fund terms and strategy – what are the priorities in manager selection?

10.05 Networking Session
10.35 Presentation: To what extent could FinTech disrupt private lending?
11.05 Backing the best fund managers – how to assess potential GPs

- What questions should first time investors be asking potential managers?
- Do the top managers tend to focus on a niche or are generalists able to offer greater returns?
- How drastically does the due diligence process differ between investment strategies?
- What do new managers need to gain credibility amongst LPs?
- What mistakes do managers often make when evaluating deals?
- How should managers adapt to investors demands regarding fees, product offerings and transparency?

11.50 Where are the key opportunities in the private debt market?

- How does the risk/return profile of distressed investing compare with other debt investments?
- What unique strategies are emerging managers bringing to the table?
- What role should infrastructure and real estate debt funds play within a broad credit strategy?
- To what extent are existing and potential future government policies influencing investment decisions?
- What are the trends behind using co-investments to increase deal size?

12.40 Networking Lunch & Investor Roundtables

13.50 Presentation: Fundraising outlook

- How much are LPs planning to allocate over the next year?
 - Can we expect the slowdown in 2016 to be a trend or an anomaly?
 - What are likely to be the most effective fundraising strategies?
 - How can a fund manager displace a competitor who has an existing place in an LP's portfolio?
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14.10 Across the pond – how to capitalise on transatlantic opportunities

- What are the key differences between the European and US markets?
 - To what extent do regulations inhibit capital raising across the EU?
 - How does the manager selection process differ when assessing international opportunities?
 - What are US LPs looking for in European managers / deals?
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14.55 Networking Session**15.25 Deal Sourcing – The Key to Top-Tier Private Debt Investing**

- Given increasing levels of dry powder, how should LPs evaluate manager deal flow strategy?
 - How are fund managers successfully tapping into opportunities at the smaller end of the market?
 - To what extent is increased competition leading to fewer covenants and increased risk? What are longer term solutions?
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16.10 Balancing risk and return - reviewing the spectrum of debt strategies

- How is private debt defined and how are characteristics changing?
 - Should investors 'play it safe' with senior debt or diversify with an opportunistic portfolio?
 - Do higher returns outweigh the increased risk of non-sponsored lending?
 - How does the risk/return profile of lower-mid market debt compare with large cap deals?
 - How does asset backed lending fit within a portfolio?
 - To what extent must strategies vary across European countries?
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16.55 Chairman's wrap-up**17.00 Networking & Drinks Reception**