

CCP | Credit Capital Partners

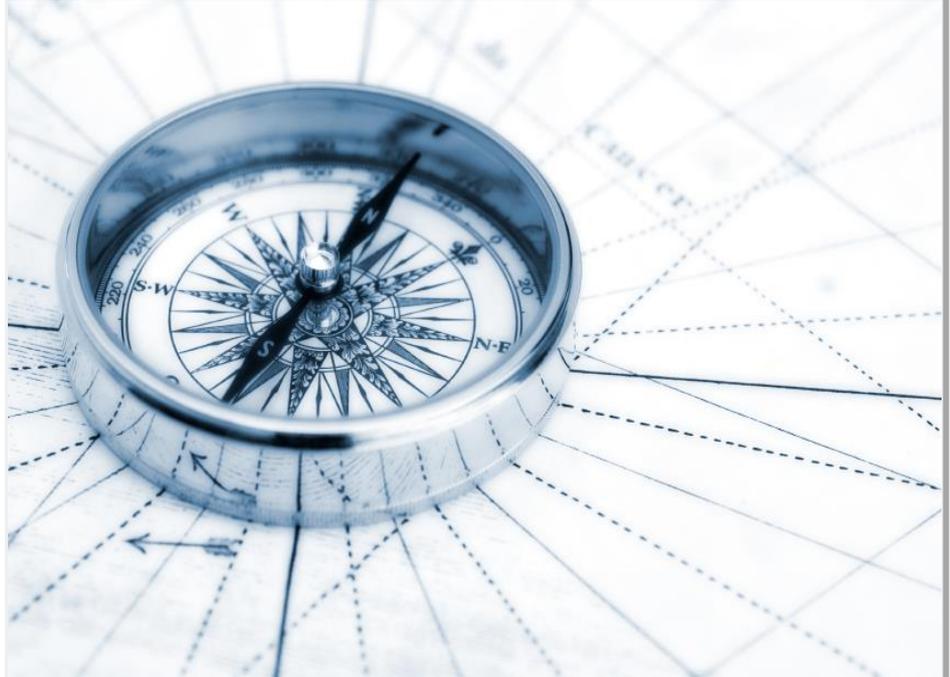


VALUE CREATION THROUGH SPECIALIST ADVICE

SPECIALIST INDEPENDENT ADVISOR ON GLOBAL ALTERNATIVE LENDING

WITH A TEAM INVESTMENT BACKGROUND STRETCHING BACK TO THE BIRTH OF THE EUROPEAN LEVERAGE FINANCE MARKET IN THE LATE NINETIES, CCP FOCUSES ON PROVIDING, WITHIN THE ALTERNATIVE LENDING MARKETS, SPECIALISED INVESTMENT ADVISORY SERVICES

Gaining strength within the cash-starved lending environment back in 2009, global alternative lending markets have been in constant mutation ever since, with a burgeoning and explosive growth of numerous sub niches. CCP is a partner of choice to grasp the right opportunities in the field, providing its clients with insightful vision and outstanding level of support.



Since the beginning of the GFC in 2007, global alternative lending markets have attracted an increasing amount of institutional capital, driven by the appealing yield and attractive features of the asset class in a context of increasing banking regulation and yield-seeking investors.

CCP CLIENTS BENEFIT FROM OUR PRIVATE DEBT EXPERTISE AND EXPERIENCE IN THE FUND MANAGEMENT INDUSTRY TO BETTER GRASP INVESTMENT OPPORTUNITIES AND OPTIMISE THEIR RISK-RETURNS.

CCP COVERS MORE THAN 300 MANAGERS GLOBALLY ON MORE THAN 700 FUNDS IN OVER 40 NICHE MARKETS.



CCP Asset Class Coverage

Who we are

Our dedicated team has specialist expertise in the field, accumulated over more than 40 years of combined directly relevant experience (and over 15 as a team), including successfully managing institutional public and private debt funds together for 10 years. CCP members are deeply active and involved in the space, thanks to a wide array of contacts developed over the years. We help clients across the board on a variety of non-mainstream and often complex transactions.

Our work ethos

Institutional investors, such as pension funds, insurers, charities, as well as family offices, are at different stages of development in the asset class and require various levels of support. CCP, as a specialised, cost-effective and independent adviser, fully focused on customer service, is ideally positioned to make investors benefit from its entire availability, loyalty, and unbiased advice. Through tailor-made solutions and regular insights, we continuously help our clients manage their exposure across cycles on a pro-active and forward-looking basis.

Leveraging our deep alternative lending market expertise and our established industry network, CCP covers a distinct range of investment advisory support services.

Fund performance issues can sometimes be challenging to deal with. CCP can determine whether the manager is experiencing issues due to timing or strategy reasons, structural features, asset picking ability or a mix of those factors, and recommend an appropriate action plan to maximise value and preserve interest for investors.

In order to capture yield in the current environment, investors need to make strategic investment decisions with a fully educated approach. Global alternative lending markets (corporate, real estate, infrastructure, trade finance) may be attractive investment opportunities from that perspective, but also present potential pitfalls in terms of risk reward, capital preservation, ESG, sustainability and structural nuances, that CCP can efficiently help tackle.

Fund and asset selection

Extensive manager assessment including history, profile and track record (including on ESG and stewardship), coupled with thorough individual co-invest analysis encompassing fundamentals, risk/reward and structure. Proprietary approach supported by extensive due diligence. Unique transparency and insight from the other side of the fence, thanks to deep fund design and loan management experience, on all strategic, financial and structural features, including administrative and contractual terms and fees.

Strategy design

Private debt market full spectrum risk-return analysis to help design asset allocation strategies best suited to each specific investor requirements. Particular focus on risk issues such as false diversification, downside protection, and correlations with other existing exposures, as well as impact on capital requirements for investors subject to regulatory regimes such as Solvency II.

Secondary capital reallocation

CCP facilitates capital reallocation by providing transaction support to institutional investors looking to exit illiquid positions for technical or strategic reasons. We provide capital reallocation introduction services in close integration with LPs, legal counsels and managers, and accompany our investors closely along the initial phases of the process. Due to the illiquid nature of the market, our acumen, vast network of longstanding relationships, and nuanced and confidential approach, are essential to undertake such transactions efficiently and successfully.



Fund and risk monitoring

Fund monitoring services in close integration with all participants. Investors benefit from team in-depth experience in handling these vehicles and assets, across cycles. CCP monitoring process constantly incorporates a detailed asset-by-asset forward-looking stance on portfolios, including watchlist parameters. CCP provides customised client reporting including regular updates and detailed analysis on co-invest and fund holdings as well as on overall performance, quality of staff and strategy, among other factors.

Specialist implementation capabilities

Bespoke specialist support services to senior management, investment staff/committee, GPs and trustees: teach-ins (e.g. alternative lending asset class intro, manager business model/strategy analysis, valuation techniques), alternative lending platform setup advice, particularly targeted at sophisticated investors opting to dis-intermediate and/or gain a foothold in the asset class, and exposure adjustment ancillary services, among others.

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